

# FINANCIAL HIGHLIGHTS

FISCAL YEAR ENDED JUNE 30, 2018

Juan Raigoza San Mateo County Controller

# Letter to the Citizens and Residents of San Mateo County

It is my honor to present to you the County's Financial Highlights report, also known as the Popular Annual Financial Report (PAFR), for fiscal year (FY) 2017-18.

My goal for this report is to provide financial information that is easy to understand and transparent to our citizens, residents, policy leaders, and County management. This report summarizes essential information contained in the County's Comprehensive Annual Financial Report (CAFR) for FY 2017-18, and includes 5-year trend charts and explanations of financial results. In FY 2017-18, government-wide revenues totaled \$1.9 billion while expenditures totaled \$1.6 billion. Additionally, as of June 30, 2018, total assets equaled \$3.2 billion while total liabilities equaled \$1.6 billion.

Key economic indicators for the County remain positive. The County's unemployment rate was only 2.1%, as of September 2018, and home prices are at historic highs, however, the pace of economic growth is expected to slow as the current economic cycle matures. Other uncertainties include future federal and state funding priorities that may negatively impact the County's finances, especially legislation or policies that would reduce payment amounts to the County for providing healthcare services and/or increase to the number of uninsured residents.

Planned investments in capital projects will require hundreds of millions of dollars. The County's Aaa and AAA issuer bond ratings were recently affirmed. The County's outstanding credit rating allows it to obtain financing for capital projects at relatively low interest rates. In November 2018, the County's sold \$217 million in lease revenue bonds to finance capital projects.

The above will require the County to focus on sustainable growth and closely monitor liabilities and expenditures in order to weather any future revenue reductions and the next cyclical economic slowdown. The current U.S. economic expansion is 9 years old, making it the second longest on record after the 10-year expansion that ended with the bursting of the dot-com bubble in 2001. A recession is inevitable and the County should continue to plan long-term and prepare for it.

Please visit our website at <a href="http://controller.smcgov.org">http://controller.smcgov.org</a> to view or download copies of the CAFR, Financial Highlights (PAFR), Property Tax Highlights and other publications. I welcome your comments and questions at (650) 363-4777 or controller@smcgov.org.

Sincerely,

Juan Raigoza

San Mateo County Controller

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The financial information in this report is derived from the County's Comprehensive Annual Financial Report (CAFR) for FY 2017-18. The CAFR is prepared in conformity with generally accepted accounting principles (GAAP), and provides all of the detail and disclosure required for fair presentation in conformity with GAAP. The CAFR is available for interested users at <a href="http://controller.smcgov.org/document/2018-cafr">http://controller.smcgov.org/document/2018-cafr</a>.

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## **County Profile**

San Mateo County (County), one of the nine counties in the San Francisco Bay Area, was established in 1856. The County occupies 455 square miles and contains 20 cities on a peninsula bounded by San Francisco to the North, Santa Clara and Santa Cruz Counties to the South, San Francisco Bay to the East, and the Pacific Ocean to the West.

The County has a mix of suburban and rural areas and is sandwiched between two large urban areas (San Francisco and San Jose). Most of the County's residents live in the suburban corridor east of the Santa Cruz Mountains, which bisect the County. The western part of the County remains primarily rural and has some of California's most beautiful coastline.

The County is located in the middle of Silicon Valley home to many technology firms. It is also a home to numerous colleges and is close to three of the top research institutions: the University of California at Berkeley, the University of California at San Francisco, and Stanford University.

The County plays a dual role that differs from cities. Cities generally provide services such as police and fire protection, sanitation, recreation programs, planning, street repair, and building inspection within the incorporated areas.

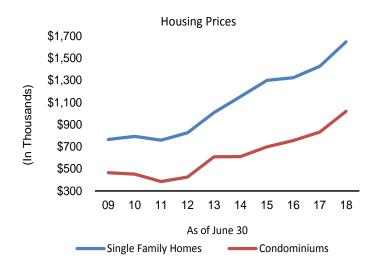
The County, a subdivision of the State, provides a vast array of services for all residents in the County. These services include social services, public health protection, housing programs, property tax assessment, tax collection, elections, and public safety.

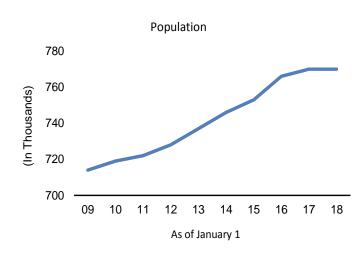
The County also provides city-type services for residents who live in unincorporated areas.

The County is governed by a five-member Board of Supervisors elected by San Mateo County voters.



From left to right and front to back: Name (District Number)
Warren Slocum (4), Don Horsley (3), Dave Pine (1)
Carole Groom (2), David J. Canepa (5)





## **Mission and Goals**

The County government protects and enhances the health, safety, welfare and natural resources of the community and provides quality services that benefit and enrich the lives of the people of the community. The County is committed to:

- The highest standards of public service
- Accessible services for those in need
- A common vision of responsiveness

- Treating people with respect and dignity
- The highest standards of ethical conduct



**Shared Vision 2025** is the County's vision for a healthy and safe, prosperous, livable, environmentally conscious and collaborative community. Some progress measures are highlighted below.

For more information see: https://performance.smcgov.org/shared-vision.



#### **Healthy and Safe Community**

Increase Life Expectancy: FY 2017-19 target for all race and ethnicities to average 83 years life expectancy.

Residents Report Feeling Safe: 62.7% of survey respondents rating safety as excellent or very good.



## **Prosperous Community**

Improve Affordability of Housing and Basic Needs: Unemployment rate of 2.5% as of June 2018.

Close Education Achievement Gaps: High school graduation rate is 88.1%.



### **Livable Community**

**Voter Turnout:** 72.6% of registered voters voted in November 2018 statewide General Election.

Visits to County Libraries and eBranches: 5,828,600 individual visits.



#### **Environmentally Conscious Community**

Conserve and Protect Natural Resources: 17,074 acres of County park land protected.

Reduce Greenhouse Gas Emissions: 6.62 billion vehicle miles travelled on county roads.

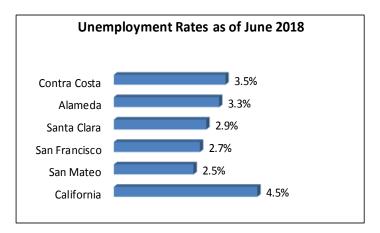


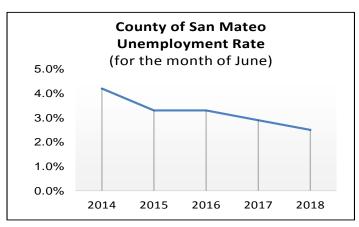
#### **Collaborative Community**

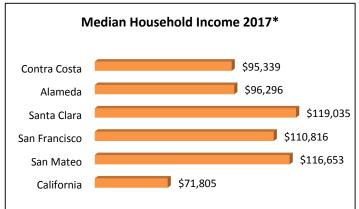
Open, Responsive and Effective Government: Aaa/AAA credit rating maintained.

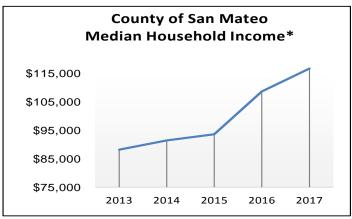
Dataset Available in Open Data Portal: 652 data sets in the Open Data Portal.

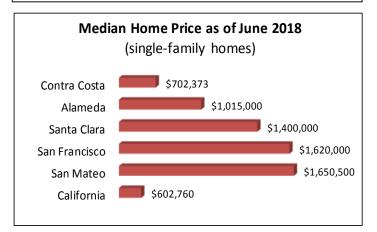
## Statistical Information

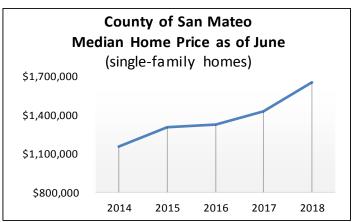


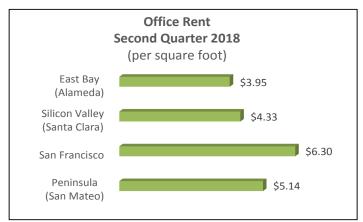


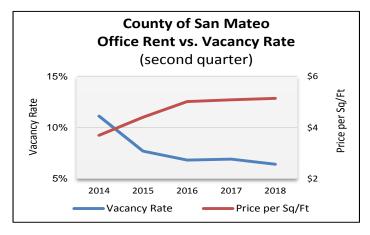










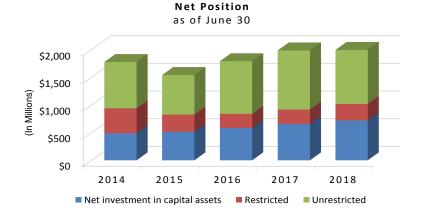


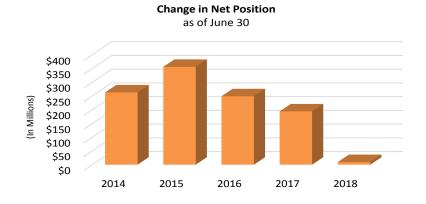
<sup>\*</sup> Latest available U.S. Census Bureau data.

The **Statement of Net Position** presents information on the County's assets, liabilities, deferred inflows/outflows of resources, and net position.

Over time, changes in net position (net worth) may serve as a useful indicator of whether the County's financial position is improving or deteriorating. For FY 2017-18, the County's total net position increased by \$10 million to \$2 billion. The positive change in net position indicates that the financial position of the County is improving. Net position of \$2 billion is classified into three categories: \$719 million in net investment in capital assets, \$300 million in restricted, and \$976 million in unrestricted.

Statement of Net Position (in millions)							
	Fiscal	Inc./(Dec.)					
	2017-18	2016-17	Amount				
Current and other assets	\$ 2,086	\$ 2,031	\$ 55				
Capital assets	1,111	1,085	26				
Total assets	3,197	3,116	81_				
Deferrred outflows of resources	440	478	(38)				
Long-term liabilities	555	584	(29)				
Net pension liability	546	675	(129)				
Net OPEB liability	87	-	87				
Other liabilities	384	338	46				
Total liabilities	1,572	1,597	(25)				
Deferrred inflows of resources	70	12	58				
Net position:							
Net investment in capital assets	719	656	63				
Restricted	300	261	39				
Unrestricted	976	1,068	(92)				
Total net position	\$ 1,995	\$ 1,985	\$ 10				





**Assets** are resources with service capacity the County controls.

**Liabilities** are obligations the County owes.

Long-term liabilities include estimated claims, compensated absences, and debts (such as lease revenue and revenue refunding bonds, notes payable, and other long-term obligations).

**Deferred outflows of resources** are the consumption of net assets applicable to future reporting periods.

**Deferred inflows of resources** are the acquisition of net assets applicable to future reporting periods.

**Net position** reflects the County's net worth. (Net Position = Assets + Deferred Outflows of Resources - Liabilities - Deferred Inflows of Resources)

**Net investment in capital assets** represents the County's investment in capital assets, less any related outstanding debt used to acquire those assets. These capital assets are used to provide services to citizens and are not available for future spending.

**Restricted net position** represents resources that are subject to external restrictions on their use and are available to meet the County's ongoing obligations for programs with external restrictions.

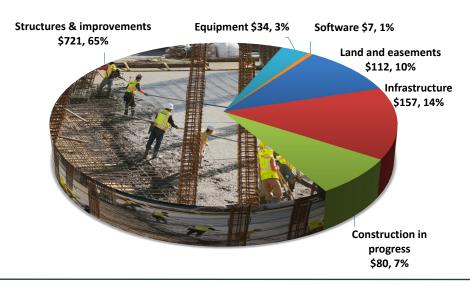
**Unrestricted net position** represents resources that are available to fund County programs for citizens and debt obligations to creditors.

Capital assets. The County's capital assets include land and easements, infrastructure, construction in progress, structures and improvements, equipment, and software. As of June 30, 2018, the County's total investment in capital assets increased by \$26 million, or 2%, to \$1,111 million. Major events related to capital assets during FY 2017-18 include the following:

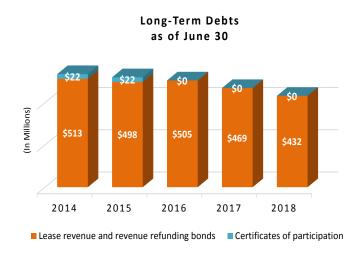
- \$19 million in construction in progress (\$8.8 million for 911 Dispatch Center/Regional Operations Center, \$3.9 million for Health System Center Campus Upgrade, \$2.1 million for Skylonda Fire Station Replacement, \$2 million for Animal Care Shelter, \$1.3 million for County Office Building #3, and \$0.9 million for Cordilleras Mental Health Facility Replacement).
- \$4 million in software for completion of the Probation Case Management System.
- \$2 million in equipment purchases to meet countywide operating needs.

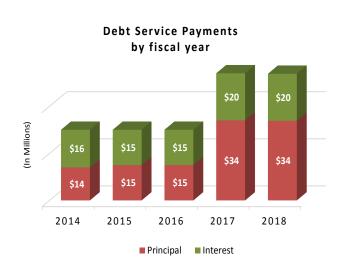
# Capital Assets as of June 30, 2018

(In Millions)



**Long-term debts.** The County's total long-term debts (a subset of total long-term liabilities) decreased \$35 million, or 7%, to \$441 million as of June 30, 2018. This amount consists of \$432 million in lease revenue and revenue refunding bonds, \$2.7 million in notes payable, and \$5.9 million in other long-term obligations. The decrease in long-term debts is mainly due to paying on the scheduled retirement of outstanding debt. The County's bond credit rating is AAA/Aaa.





#### **Pension Plan**

San Mateo County Employees' Retirement Association (SamCERA) and the County use two actuarial valuation methods for its pension plan, one for financial reporting purposes in accordance with Government Accounting Standards Board Statement No. 68, and another for funding purposes to determine the County's annual contribution to the plan.

#### For Financial Reporting Purposes

**Net pension liability** is the difference between the total pension liability and plan assets at fair value (fiduciary net position).

Net Pension Liability as of June 30, 2018	(in millions)	
Total pension liability (a)	\$	4,370
Fiduciary net position (b)		3,823
County's proportionate share of the collective ne pension liability (a) - (b)	t \$	547
Plan fiduciary net position as a percentage of the total pension liability (b)/(a)		87.5%

As of June 30, 2018 for financial reporting purposes, the County's net pension liability is \$547 million, and the plan's funded ratio is 87.5%. A year earlier, the County's net pension liability was \$676 million, and the plan's funded ratio was 83.3%.

### For Funding Purposes

Unfunded actuarial accrued liability (UAAL) is the difference between actuarial accrued liability and the actuarial value of assets accumulated to finance an obligation.

(Dollars in millions)	Fiscal Year							
(Bonars III Illinons)	20	17-18	20	016-17	2	015-16		
UAAL - for the entire Plan Funded Ratio	\$	619 87.5%	\$	743 84.3%	\$	738 83.1%		
County's proportionate share of UAAL	\$	589	\$	707	\$	703		

As of June 30, 2018, for funding purposes as reported by SamCERA, the entire pension plan's UAAL totaled \$619 million. The County's proportionate share of the plan's UAAL is \$589 million (95.2% of \$619 million).

#### **Actuarial Methods and Assumptions**

	Financial Reporting Purposes	Funding Purposes
Discount rate/assumed rate of return	6.92%	6.75%
Measurement date of assets	June 30, 2017	June 30, 2018
Recognition of investment income/(loss)	Projected gain +/- 20% of difference between projected and actual gain/(loss)	Gain/(loss) recognized over 5-year period
Funded ratio as of June 30, 2018	87.5%	87.5%

**Funded ratio** represents the percentage of the plan assets currently available to pay the actuarial accrued liabilities.

**Discount rate** is the investment rate of return used to measure the total pension liability.

#### **Schedule of County Contributions**

In FY 2013-14, the County contributed an additional funding of \$50 million to SamCERA, and will pay an additional \$10 million in each of the following nine years to provide greater security for the plan, improve its funded ratio, and reduce the County's long-term pension costs.

To help achieve the above goals, an additional contribution of \$17.6 million was made to SamCERA, for a total additional contribution of \$27.6 million in FY 2017-18.

(Dollars in millions)		Fiscal Year					
(Donars in minions)	2017-18			2016-17			
Contractually required contributions	\$	170,807	\$	156,761			
Actual contributions		198,437		190,361			
Contribution deficiency (excess)	\$	(27,630)	\$	(33,600)			

The County's **Other Postemployment Benefits (OPEB) Plan** provides healthcare benefits to eligible County retirees. The OPEB benefits are funded by County contributions and investment earnings which are invested in the California Employers' Retiree Benefit Trust (CERBT) Fund. During FY 2017-18 the County contributed \$24.6 million to the Retiree Health Plan. The County's portion of total OPEB liability was \$359 million, its net OPEB liability was \$87 million, and funded ratio was 75.8% as of June 30, 2018.

As of July 1, 2017, the County implemented new GASB Statement No. 75, which resulted in the County restating/ reducing the beginning net position on the government-wide financial statements by \$253 million (see table on page 10). Statement No. 75 requires the reporting of the net OPEB liability amount on the face of the financial statements. The table below compares the amounts reported for financial statement purposes and those used for funding purposes to determine annual contribution amounts.

Actuarial Summary for Entire Plan					
	Financial Reporting Purposes	Funding Purposes			
Discount rate	6.73%	6.73%			
Measurement date of assets	June 30, 2017	June 30, 2018			
Funded ratio as of June 30, 2018	75.8%	74.6%			
Net OPEB liability	88.8 million	101.8 million			



**Total OPEB Liability** provides an estimate of the plan's liability attributed to employees' services.

**Fiduciary Net Position** provides a snap shot of the plan's assets held in the fund to meet current and future liabilities.

**Net OPEB Liability** represents the estimated unfunded liability.

**Funded Ratio** is an important indicator to determine the financial health of the plan. The closer the plan is to a 100% funded status, the better it is positioned to meet its future liabilities.

## For Financial Reporting Purposes

**Net OPEB liability** is the difference between the total OPEB liability and plan assets at fair value (fiduciary net position).

Net OPEB Liability as of June 30, 201	8		(in r	nillions)
	Ent	ire Plan		County
Plan Proportional Share		100%		98%
Total OPEB liability (a)	\$	366	\$	359
Fiduciary net position (b)		277		272
Net OPEB liability (a) - (b)	\$	89	\$	87

"Never spend your money before you have earned it."
- Thomas Jefferson (1743-1826)



## **Government-Wide Results of Operation**

The **Statement of Activities** presents information on the County's results of operations (or change in the County's net position).

Change in County's Net Position (in millions)							
			Fis	cal Year			
	2	2017-18	2	2016-17	20	15-16	
Revenues:							
Program Revenues							
Charges for services	\$	549	\$	497	\$	477	
Operating grants and contributions		568		503		483	
Capital grants and contributions		5		6		5	
Total program revenues		1,122		1,006		965	
General Revenues							
Taxes:							
Property taxes		565		515		472	
Property transfer taxes		11		10		10	
Sales and use taxes		115		107		98	
Property tax in-lieu of sales taxes		-		-		5	
Transient occupancy taxes		2		2		1	
Aircraft taxes		1		1		1	
Vehicle rental business license tax		11		13		12	
Subtotal - taxes		705		648		599	
Unrestricted interest and investment earnings		25		15		22	
Miscellaneous		46		43		28	
Total general revenues		776		706		649	
Total revenues		1,898		1,712		1,614	
Expenses:							
General government		157		130		112	
Public protection		409		403		358	
Public ways and facilities		24		23		20	
Health and sanitation		351		305		275	
Public assistance		250		244		222	
Recreation		16		15		13	
Interest on long-term liabilities		18		19		22	
San Mateo Medical Center		314		290		265	
Airports		5		4		3	
Coyote Point Marina		2		1		1	
Housing Authority		89		83		73	
Total expenses		1,635		1,517		1,364	
Excess before special item		263		195		250	
Special item		-		-		(1)	
Change in net position		263		195		249	
Net position, beginning, as previously stated		1,985		1,790		1,541	
Cumulative effect of accounting change and							
prior period adjustment		(253)		-		-	
Net position, beginning, as restated		1,732		1,790		1,541	
Net position, end of the year	\$	1,995	\$	1,985	\$	1,790	
Breakdown of net position, end of the year							
Net investments in capital assets	\$	719	\$	656	\$	584	
Restricted	·	300	·	261		256	
Unrestricted		976		1,068		950	
Net position, end of the year	\$	1,995	\$	1,985	\$	1,790	
•							
Population in San Mateo County		774,155		770,203	76	6,041	
Per capita general revenue (in absolute dollars)	\$	1,003	\$	917	\$	847	
Per capita revenue (in absolute dollars)	\$	2,451	\$	2,223	\$	2,107	
Per capita expense (in absolute dollars)	\$	(2,112)	\$	(1,970)	\$ (	1,781)	
Per capita net revenue (in absolute dollars)	\$	340	\$	253	\$	326	
	_						

**Revenues** are monies the County receives from a variety of sources. Program revenues are derived directly from County programs and can be broken down into the following categories:

- Charges for services paid by the recipients of goods and services offered by County's various programs.
- Grants and contributions that are restricted to meet the operational or capital requirements of County programs (primarily from State and Federal sources).

General revenues are revenues that are not classified as program revenues such as property taxes and other taxes.

**Expenses** are monies spent on providing services to the County's residents.

**Governmental activities** are normally funded by taxes and intergovernmental revenues and cover various services including: *General government* includes costs incurred by the County's administrative offices.

*Public protection* safeguards the public through law enforcement, custody of criminals, and re-socialization of offenders.

Public ways and facilities maintain County roads, bridges, and other infrastructure.

Health and sanitation build a healthy community and provide health care to vulnerable populations.

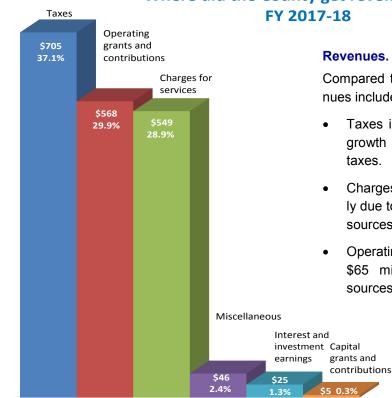
Public assistance helps individuals and families to achieve economic self-sufficiency, promote community and family strength, and ensure child safety and well-being.

Recreation provides residents with access to parks and recreational facilities.

Business-type activities include those services provided by San Mateo Medical Center, Airports, Coyote Point Marina Recreation, and Housing Authority. These activities rely heavily on fees charged to recipients of the services.

# **Government-Wide Results of Operation**

## Where did the County get revenues from? FY 2017-18

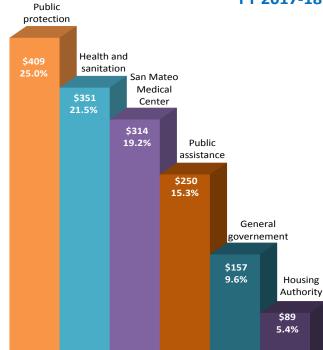


#### Revenues.

Compared to the prior year, major increase in revenues included the following:

- Taxes increased by \$57 million primarily due to growth in property taxes and increased sales taxes.
- Charges for services increased \$52 million mainly due to reimbursements from State and Federal sources.
- Operating grants and contributions increased \$65 million, mainly from State and Federal sources.

# Where did the County spend money? FY 2017-18



#### Expenses.

Interest on Public

long-term ways and

liabilities facilities Recreation

\$24 1.5% \$16 1.0%

Compared to the prior year, expenses increased in FY 2017-18 mainly due to public protection expenses, purchase of equipment and other capital project related expenses, transfers of funds to the Social Services Trust Fund based on State's directive, costs associated with Alcohol and Drug Treatment (AOD) services, and increased Housing Assistance payment (HAP) expenses.

Covote

Point

Marina

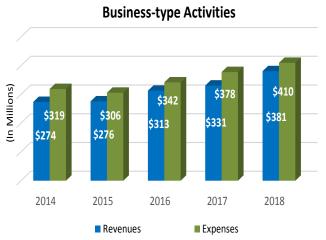
Airports

## **Government-Wide Results of Operation**

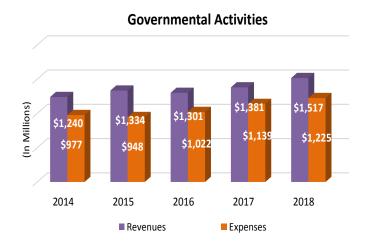
Governmental activities. In each of the past five fiscal years, total revenues from the County's governmental activities were greater than related expenses. A portion (\$58 million) of the excess revenues from the General Fund (governmental activities) was used to subsidize mandated healthcare services provided by the San Mateo Medical Center (business-type activities).

"The circulation of confidence is better than the circulation of money."

- James Madison (1751-1836)







Business-type activities. A majority of the business-type activities are related to the operation of the San Mateo Medical Center. In each of the past five fiscal years, total revenues from the County's business-type activities were less than related expenses. The deficits, mainly resulting from mandated healthcare services to the uninsured and indigent population, were absorbed by General Fund (governmental activities) subsidies to the San Mateo Medical Center.

"A penny saved is a penny earned"
- Benjamin Franklin (1706-1790)

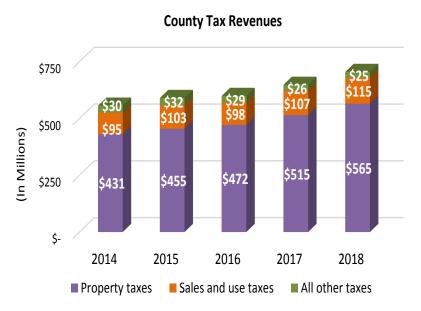


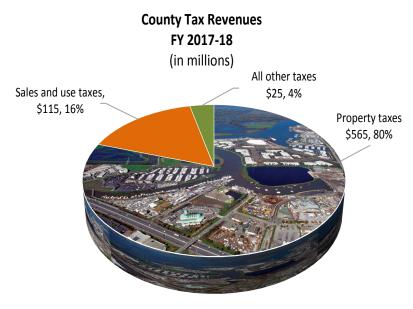
### **Tax Revenues**

**County's tax revenues** reached \$705 million for the fiscal year ended June 30, 2018, an increase of \$57 million over the prior year.

Major increased are from the following:

- \$39 million increase in property tax revenues due to growth in real property assessed values.
- \$8 million increase in property tax in-lieu of vehicle license fee (VLF), consistent with a countywide assessed valuation growth in FY 2017-18.
- \$6.5 million increase in Measure K sales tax and \$2.4 million in Public Safety half-cent sales tax.









Measure K is a countywide half-cent sales tax, extended by voters in November 2016, to support County services.

In FY 2017-18 Measure K generated \$89.6 million in sales tax revenues while \$88.4 million was spent on Measure K funded initiatives. Significant expenditures for FY 2017-18 included: technology infrastructure and open data projects (\$9.7 million), new 911 Dispatch Center (\$8.8 million), affordable housing (\$8.7 million), and the Big Lift (\$8.3 million).

### **Tax Revenues**

**Property taxes** are levied each fiscal year on taxable real property (secured) and personal property (unsecured) in the County.

# Countywide Assessed Value of Taxable Property as of January 1 (in millions)

Fiscal Year	Real Property	Personal Property	Less Tax Exempt Real Property	Total Taxable Assessed Value	% of Change Total Taxable Assessed Value
2013-14	156,222	6,389	(5,037)	157,574	6%
2014-15	165,062	6,574	(5,236)	166,400	6%
2015-16	177,738	6,973	(5,502)	179,209	8%
2016-17	190,856	7,313	(5,376)	192,793	8%
2017-18	205,113	8,339	(4,650)	208,802	8%



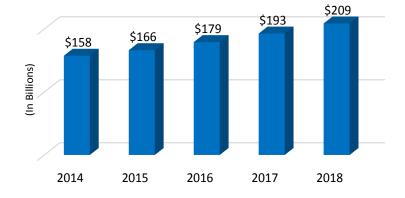
Property tax revenues make up the County's largest source of General Fund discretionary revenues. The health of the local real estate market, and associated changes in property assessed values are key indicators of the financial outlook for the County.

The FY 2017-18 locally and State assessed property values for the County (\$209 billion as of January 1, 2017) increased 8%, or \$15.2 billion, compared to last year. This increase translated to an increase in the 1% general property tax revenues of \$152 million countywide, shared by local taxing agencies (schools, cities, special districts, and the County).

The County's locally and State assessed property values for the FY 2018-19 increased 8%, or \$16.6 billion, to \$225 billion compared to the prior year. This increased the countywide property tax revenue base to \$2.25 billion. The FY 2018-19 countywide assessed values are at a historic high.



## Countywide Assessed Value of Taxable Property



# County's Top Ten Taxpayers in FY 2017-18 (in millions)

	roperty es Levied*	Percentage of Total Taxes Levied
Pacific Gas & Electric Co.	\$ 25.0	1.08%
Genentech	22.8	0.98%
United Airlies	19.8	0.85%
Glead Sciences	18.3	0.78%
Google	11.7	0.50%
Facebook	8.8	0.38%
Oracle	7.8	0.34%
American Airlines	7.5	0.32%
Slough BTC LLC	6.5	0.28%
Penninsula Innovation Partners	4.8	0.21%
Total	\$ 133.0	5.72%

<sup>\*</sup> Based on the general tax and debt service on secured, unsecured, unitary, and railroad properties as of June 30, 2018

# **General Fund Budgetary**

The annual budget serves as the foundation for the County's financial planning and control of expenditures. The legal level of budgetary control, where expenditures may not exceed appropriations, is at the object level (e.g., salaries and benefits) within a budget unit in a fund. Budget expenditures are enacted into law through the passage of an Appropriation Ordinance. The ordinance sets limits on expenditures, which cannot be changed except by subsequent amendments to the budget.



General Fund Expenditures Budget vs. Actual By Class (in millions) FY 2017-18									
Budget Actual* Class Amount Amount									
Salaries and benefits	\$	814.3	\$	725.1					
Services and supplies	·	536.4	•	376.2					
Other charges		357.3		284.6					
Fixed assets		17.9		5.0					
Other financing uses		175.9		130.3					
Intrafund transfers		(206.5)		(171.0)					
Contingencies		187.4		-					
Total	\$	1,882.7	\$	1,350.2					

\* On a budgetary basis.

General Fund Expenditures - Budgetary Comparision
Budget vs. Actual (budgetary basis) By Departments/Budget Units
FY 2017-18

(Dollars in millions)		udget		Actual**	% of Total
General Fund Departments/Budget Units	1A	nount	P	Mount	Actual
Health System*	\$	457.5	\$	436.7	32.3%
Human Services Agency		254.5		185.4	13.7%
Sheriff's Office		271.7		242.6	18.0%
Probation		98.4		83.0	6.1%
Housing		46.3		21.1	1.6%
Public Works		40.0		16.9	1.3%
Assessor-Clerk-Recorder-Elections		29.3		24.1	1.8%
Information Services Department		41.2		22.6	1.7%
Human Resources		18.2		16.2	1.2%
District Attorney		39.7		31.8	2.4%
Tax Collector/Treasurer		17.2		6.2	0.5%
County Managers Office/Clerk of the Board		100.9		71.5	5.3%
Controller		15.3		12.1	0.9%
Office of Sustainability		12.6		7.8	0.6%
Child Support Services		12.0		10.9	0.8%
Planning and Building		13.9		10.8	0.8%
Parks Department		26.3		15.4	1.1%
County Counsel		14.2		11.0	0.8%
Agriculture Weights and Measures		6.4		5.3	0.4%
Board of Supervisors		5.2		4.6	0.3%
Coroner		3.8		3.3	0.2%
Local Agency Formation Commission		0.4		0.2	0.0%
Non-Departmental Services		310.7		110.7	8.2%
Contingencies (Non-departmental)		47.0		-	0.0%
Total	\$	1,882.7	\$	1,350.2	100.0%

<sup>\*</sup> Excludes San Mateo Medical Center, business-type activities.

**Other financing uses** are transfers of financial resources from one fund to another.

**Intrafund transfers** are used by the County to show reimbursements between operations within the same fund.

**Contingencies** are used by the County to address one-time emergencies and economic uncertainties.

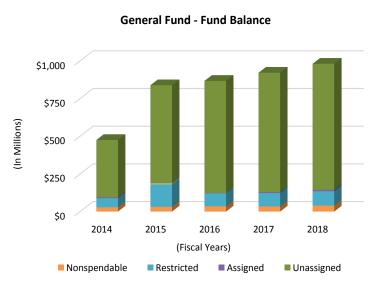


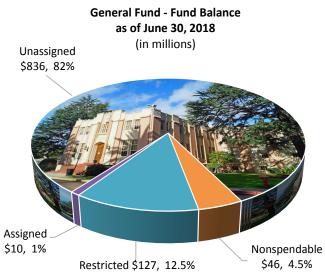
<sup>\*\*</sup> On a budgetary basis.

### General Fund Financial Position

The **General Fund** is the County's primary operating fund. The activities funded by the General Fund include general government, public protection, health and sanitation, public assistance, and recreation services.

The fund balance provides information about the County's net resources available for spending, and its financing requirements.





As a measure of the General Fund's liquidity, total unrestricted fund balance and total fund balance can be compared to the General Fund's total functional expenditures. (Total General Fund expenditures less Other Financing Uses).

- The total \$846 million unrestricted (assigned and unassigned) fund balance of the General Fund approximates 83% of the total functional expenditures of \$1.14 billion.
- The total fund balance of \$1.02 billion of the General Fund approximates 90% of the total functional expenditures of \$1.14 billion.

At June 30, 2018, the General Fund had a total fund balance of \$1,019 million consisting of the following:

- \$46 million is nonspendable, which includes items that are not expected to be converted to cash such as inventories, prepaid items, and long-term interfund advances and receivables.
- \$127 million is restricted, which can be spent only for specific purposes stipulated by external resource providers, constitutionally or through enabling legislation.
- \$10 million is assigned to be used by the County for specific purposes.
- \$836 million is unassigned and can be used for any purpose.

"The government is us; we are the government, you and I."

- Theodore Roosevelt (1858-1919)

# **General Fund Result of Operations**

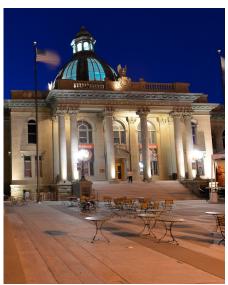
The General Fund is the County's largest source of discretionary revenue. The General Fund statement is presented using current financial resources measurement focus and modified accrual basis of accounting. This means the General Fund operations are presented as revenues and expenditures are received and incurred during the fiscal year, including revenues to be received within 60 days after the fiscal year end.

General Fund Revenues (in millions)									
	FY 2017-18		FY 2016-17		Inc./				
		% of		% of	(Dec.)				
Source	Amount	Total	Amount	Total	Amount				
Taxes	\$ 659	47.8%	\$ 616	48.7%	\$ 43				
Licenses and permits	8	0.6%	7	0.6%	1				
Intergovernmental	503	36.5%	460	36.3%	43				
Charges for services	139	10.1%	131	10.3%	8				
Fines, forfeitures, and penalties	8	0.6%	8	0.6%	0				
Rents and concessions	1	0.1%	2	0.2%	(1)				
Investment income	19	1.4%	11	0.9%	8				
Other	28	2.0%	29	2.3%	(1)				
Total major revenue sources	1,365		1,264		101				
Other financing sources	13	0.9%	2	0.1%	11				
Total revenues	\$1,378	100.0%	\$ 1,266	100.0%	\$ 112				



#### **General Fund Operations**





General Fund Expenditures (in millions)									
	FY 2017-18		FY 2016-17		Inc./				
		% of		% of	(Dec.)				
Function	Amount	Total	Amount	Total	Amount				
General government	\$ 145	11.4%	\$ 114	9.7%	\$ 31				
Public protection	403	31.8%	388	33.2%	15				
Health and sanitation	336	26.5%	284	24.3%	52				
Public assistance	232	18.3%	225	19.2%	7				
Recreation	15	1.2%	14	1.2%	1				
Capital outlay	6	0.5%	23	2.0%	(17)				
Total functional expenditures	1,137		1,048		89				
Other financing uses	130	10.3%	122	10.4%	8				
Total expenditures**	\$ 1,267	100.0%	\$ 1,170	100.0%	\$ 97				

<sup>\*\*</sup> Differences between total general fund expenditures and total actual (budgetary basis) expenditures are due mainly to reporting on budgetary basis versus financial reporting basis under GAAP.



# **Award for Outstanding Achievement**

The Government Finance Officers Association of the United States and Canada (GFOA) has given an award for "Outstanding Achievement in Popular Annual Financial Reporting" to San Mateo County for its Financial Highlights publication for the fiscal year ended June 30, 2017. This Award is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government popular reports.

In order to receive this award, a government unit must publish a Popular Annual Financial Report, whose contents conform to program standards of creativity, presentation, understandability and reader appeal.

An Award for "Outstanding Achievement in Popular Annual Financial Reporting" is valid for a period of one year. San Mateo County has received this award for the last sixteen consecutive years. We believe our current report continues to conform to the Popular Annual Financial Reporting requirements, and we are submitting it to the GFOA.



Government Finance Officers Association

Award for
Outstanding
Achievement in
Popular Annual
Financial Reporting

Presented to

County of San Mateo
California

For its Annual Financial Report for the Fiscal Year Ended

June 30, 2017

Christophe P. Movill

Executive Director/CEO

